



2020 VIRTUAL
**EXCELLENCE
AWARDS**

FINALISTS

NATIONAL AWARDS FINALISTS

OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Will Ainsworth	McGrath Geelong	14 Foster Street, South Geelong 3220, VIC
Will Ainsworth	McGrath Geelong	35 Reigate Road, Highton 3216, VIC
Caro Cunningham	Mint Real Estate	29 Van Kleef Circuit, Mount Claremont 6010, WA
Ashley Miles	First National Manly Prestige	24A Corrie Road, North Manly 2100, NSW
Marcus Rayner	Rayner First National	22 Milverton Street, Melton 3337, VIC
Braden Walters	Belle Property Byron Bay / Lennox Head	6 Burrawan Place, Bangalow 2479, NSW

AGENCY OF THE YEAR

AGENCY
ACTON Rockingham
First National Collie & Tierney
McGrath Geelong
Mint Real Estate
Realmark Karratha
Varga Realty

AGENT OF THE YEAR

AGENT	AGENCY
Will Ainsworth	McGrath Geelong
Peter Clements	Mint Real Estate
Jordan James	Realmark Karratha
Steve Lay	Lay2 Real Estate
David Parlor	ACTON Rockingham
Team Varga	Varga Realty

MOST OPENN PROPERTIES LISTED

AGENT	AGENCY
Will Ainsworth	McGrath Geelong
Jordan James	Realmark Karratha
Lee Murray	ACTON Rockingham
David Parlor	ACTON Rockingham
Robert Stefanovski	Limnios Property Group
Team Varga	Varga Realty

MOST QUALIFIED BUYERS ON A PROPERTY

AGENT	AGENCY
Will Ainsworth	McGrath Geelong
Ricky Forte	McGrath Geelong
Ashley Miles	First National Real Estate Manly Prestige
Rasmus Nielsen	The Haus Exchange
Andy Thorpe	Mint Real Estate
Zoran Veleski	Crown Property Group Australia

LOWEST AVERAGE DAYS ON MARKET

AGENT	AGENCY
Andrew Butler	Brad Teal Real Estate
Peter Clements	Mint Real Estate
Brian McKiernan	@realty Perth
Matt McWaters	Harcourts Empire
Ben Silverman	Lay2 Real Estate
David Villarosa	Villarosa Real Estate

NATIONAL AWARDS FINALISTS

HIGHEST TOTAL VALUE OF PROPERTY SOLD

AGENT	AGENCY
Will Ainsworth	McGrath Geelong
Peter Clements	Mint Real Estate
Jordan James	Realmark Karratha
Robert Stefanovski	Limnios Property Group
Team Varga	Varga Realty
Vivien Yap	Ray White Dalkeith Claremont

HIGHEST VALUE OF A SINGLE PROPERTY SOLD

AGENT	AGENCY
Peter Clements	Mint Real Estate
Paul Ephron	Ballard Property
Simon Hardaker	Astemi Property
Darren Starr	Australian Real Estate
Wes Thornton	Real Estate Geelong
Vivien Yap	Ray White Dalkeith Claremont

HIGHEST PERCENTAGE ABOVE RESERVE

AGENT	AGENCY
Steven Dick	Raine & Horne Commercial Newcastle
Carl Hurford	Davidson Cameron & Co
Paul Matthews	Xceed Real Estate
Tim O'Brien	First National Real Estate Mudgee
Marcus Rayner	First National Rayner
Robert Stefanovski	Limnios Property Group

EXCELLENCE IN CUSTOMER SERVICE

This is a submission-based award that gives certified agents the opportunity to be recognised for an Openn Negotiation campaign where they went above and beyond to deliver exceptional service to their clients.

[Nominations for this award are still open](#) - deadline to submit is the 30th of July. The finalists and winner will be announced live on the night!

WA AWARDS FINALISTS

OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Caro Cunningham	Mint Real Estate	29 Van Kleef Circuit, Mount Claremont, 6010, WA
Jordan James	Realmark Karratha	5 Samson Way, Bulgarra, 6714, WA
Matt McWaters	Harcourts Empire	5 Hamer Avenue, Wembley Downs, 6019, WA
Mark Ridley	Sell Lease Property	88 Waterford Drive, Hillarys, 6025, WA
Robert Stefanovski	Limnios Property Group	3 Williams Way, Seabird, 6042, WA
Andy Thorpe	Mint Real Estate	201 Herbert Street, Doubleview, 6018, WA

AGENCY OF THE YEAR

AGENCY
ACTON Rockingham
Mint Real Estate
Lay2 Real Estate
Realmark Karratha
Sell Lease Property WA
Varga Realty

RISING STAR

AGENT	AGENCY
Robert Day	Attree Real Estate
Gareth Doust	H&N Perry
Hasi Kodagoda	PM Metro
Matt McWaters	Harcourts Empire
Rachel Molini	Di Prinzie Properties
Giles Tipping	Ray White Broome

AGENT OF THE YEAR

AGENT	AGENCY
WA	
Peter Clements	Mint Real Estate
Jordan James	Realmark Karratha
Steve Lay	Lay2 Real Estate
David Parlor	ACTON Rockingham
Robert Stefanovski	Limnios Property Group
Team Varga	Varga Realty
CENTRAL METRO	
Peter Clements	Mint Real Estate
Caro Cunningham	Mint Real Estate
Matt McWaters	Harcourts Empire
Rasmus Nielsen	The Haus Exchange
Andy Thorpe	Mint Real Estate
Vivien Yap	Ray White Dalkeith Claremont
WEST + NORTHWEST	
Jed Caeiro	Thought Leaders Real Estate
Alea Eng	One Agency
Steve Lay	Lay2 Real Estate
Nic Di Rosso	Ray White Uxcel Morley
Robert Stefanovski	Limnios Property Group
Adam Whitford	Xceed Real Estate

AGENT	AGENCY
EAST + SOUTHEAST	
Scott De Boer	Attree Real Estate
Kim Findlay	Laurie Kelly Real Estate
Shyloh Hovey	Professionals Prowest Real Estate
Matt Jones	Professionals Granger Clark
Team Varga	Varga Realty
Murray Wellington	Wellington Barber Real Estate
SOUTH METRO + PEEL REGION	
Chris Butterworth	Century 21 Mandurah
Brian Devereaux	@realty Perth
Andy Miller	ACTON Mandurah
Lee Murray	ACTON Rockingham
David Parlor	ACTON Rockingham
Jill Zimmer	Sell Lease Property

VIC AWARDS FINALISTS

OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Will Ainsworth	McGrath Geelong	14 Foster Street, South Geelong, 3220, VIC
Will Ainsworth	McGrath Geelong	35 Reigate Road, Highton, 3216, VIC
Will Ainsworth	McGrath Geelong	2A Lonsdale Street, South Geelong, 3220, VIC
Andrew Butler	Brad Teal Real Estate	4 Patience Street, Hadfield, 3046, VIC
Ross Bywater	McGrath Geelong	17 Fairbrae Avenue, Belmont, 3216, VIC
Marcus Rayner	Rayner First National	22 Milverton Street, Melton, 3337, VIC

AGENT OF THE YEAR

AGENT	AGENCY
Will Ainsworth	McGrath Geelong
Ross Bywater	McGrath Geelong
Ricky Forte	McGrath Geelong
Robert Stephens	First National Collie & Tierney
Wes Thornton	Real Estate Geelong
Rob Westwood	First National Westwood

AGENCY OF THE YEAR

AGENCY
Bellarine Property
Brad Teal Real Estate
First National Real Estate Craig Mann
First National Collie & Tierney
Harcourts North Geelong
McGrath Geelong

RISING STAR

AGENT	AGENCY
Andrew Butler	Brad Teal Real Estate
Ricky Forte	McGrath Geelong
Marcus Rayner	Rayner First National
Megan Rovers	Armstrong Real Estate
Wes Thornton	Real Estate Geelong
Rob Westwood	First National Westwood

NSW AWARDS FINALISTS

OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Tom Campbell	First National Bowyer & Livermore Orange	168 Forest Reefs Road, Millthorpe, 2798, NSW
Simon Hardaker	Astemi Property	14/28 Victoria Parade, Manly, 2095, NSW
Michael Kirwan	River Realty	11 Champion Crescent, Gillieston Heights, 2321, NSW
Ashley Miles	First National Manly Prestige	24A Corrie Road, North Manly, 2100, NSW
Vince Salvatore	One Agency The Parks	37 Mulligan, Bossley Park, 2176, NSW
Braden Walters	Belle Property Byron Bay / Lennox Head	6 Burrawan Place, Bangalow 2479, NSW

AGENT OF THE YEAR

AGENT	AGENCY
Mike Brady	Open Realty
Bill Kington	Love Realty
Michael Kirwan	River Realty
Peter Smyth	Smyth Property
Braden Walters	Belle Property Byron Bay / Lennox Head
James Walton	First National Bowyer & Livermore Orange

AGENCY OF THE YEAR

AGENCY
Alliance Real Estate
Astemi Property
Australian Real Estate Kellyville Ridge
First National Manly Prestige
Ray White Terrigal
River Realty

RISING STAR

AGENT	AGENCY
Domi and Theo	Alliance Real Estate
Michael Kirwan	River Realty
Braden Walters	Belle Property Byron Bay / Lennox Head

SA AWARDS FINALISTS

OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Nigel Christie	Harcourts Wine Coast	S2134 Cnr Olson and Erith Road, Port Wakefield, 5550, SA
Christine Holowiecki	Keeping It Realty	19 Victoria Street, Glanville, 5015, SA
Christine Holowiecki	Keeping It Realty	1/44 De Laine Avenue, Edwardstown, 5039, SA
Simon Kent	First National Real Estate Riggall	11 Lettie Street, Prospect, 5082, SA
John Riggall	First National Real Estate Riggall	29 Lancaster Avenue, Valley View, 5093, SA
Craig Stirna	Ray White Tea Tree Gully	8 Howell Place, Wynn Vale, 5127, SA

AGENT OF THE YEAR

AGENT	AGENCY
Nigel Christie	Harcourts Wine Coast
Brett Coombs	Munro Property Group
Christine Holowiecki	Keeping It Realty
John Riggall	First National Real Estate Riggall
Craig Stirna	Ray White Tea Tree Gully
Stephen Venn	Harcourts Venn Miller

AGENCY OF THE YEAR

AGENCY
Coombs Agency
First National Burton Groves
First National Real Estate Riggall
Harcourts Wine Coast
Keeping It Realty

RISING STAR

AGENT	AGENCY
Steve Bachmann	Harcourts Packham
Kim Cawthorne	Complete Real Estate
Nick Rogers	Ray White Norwood

QLD AWARDS FINALISTS

OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Brendan Homan	Innov8 Property	133 Turner Street, Scarborough, 4020, QLD
Damien Page	Modern Agents	51 Escalar Drive, Mountain Creek, 4557, QLD
Brad Scott	Smart Real Estate	34 Freda Street, Ashmore, 4214, QLD
Brad Scott	Smart Real Estate	8 Inga Avenue, Surfers Paradise, 5217, QLD
Terry Zheng	Australasian Property Group	14 McDermott Parade, Rochedale, 4123, QLD
Terry Zheng	Australasian Property Group	42 Fisher Street, Rochedale, 4123, QLD

AGENT OF THE YEAR

AGENT	AGENCY
Peter Elisseos	First National Real Estate Style
Damien Page	Modern Agents
Kylie Rodwell	RE/MAX Gold Coast
Brad Scott	Smart Real Estate
Charles Wiggett	Hauss Realty
Terry Zheng	Australasian Property Group

AGENCY OF THE YEAR

AGENCY
Elders Real Estate Central GC
Jenny McEvoy Real Estate
Mobile Realty
Modern Agents
McGrath Noosa
Smart Real Estate

RISING STAR AWARD

AGENT	AGENCY
Matt Diesel	McGrath Buderim
Peter Elisseos	First National Real Estate Style
Michael Lo	Mobile Realty
Brad Scott	Smart Real Estate
Terry Zheng	Australasian Property Group

2020 VIRTUAL EXCELLENCE AWARDS

JOIN OUR LIVE STREAM
06 AUGUST 2020

HOSTED BY COMEDIAN
PETER ROWSTHORN



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